

Buying Property in Australia

Most people buy 2-3 properties in their life but Real Estate Buyers Association of Australia (REBAA) Buyers Agents buy properties everyday of the year for their clients. Purchasing property either as an investment or a home to live in is the biggest financial outlay undertaken, people borrow a considerable amounts of money, therefore buying the wrong property or paying too much can jeopardise the financial future of the buyer for a very long time and in some cases for life.

DID YOU KNOW THERE ARE 2 TYPES OF REAL ESTATE AGENTS?

1 **Selling agents**, most commonly known as real estate agents. Selling agents must work in the best interest of the seller at all times by Law. Selling Agency/Agent/Developers that list property for sale are all working for the seller not the buyer and we all know that the seller wants the highest price for their property.

2 **Buyers Agency/Agents** also known as Buyer Advocates, only work for buyers when buying property, they do not list property for sale. Hot Property Specialists Buyers Agency, based in Brisbane QLD, ensures their clients (buyers); buy the right property, in the right location, at the right price with the contract conditions in the buyer's best interests not the sellers.

This statement is so true when buying property: If your child needed braces, you would not try to save money by doing it yourself, therefore when buying property why would you do it alone without having an expert on your side.

WHO CAN BENEFIT FROM USING A BUYERS AGENT?

The answer is All buyers: Investor/ home buyers from within QLD, Interstate, Overseas and Expats whether they are buying a unit/ condo/ house/ development site or Commercial space/ building, every buyer will benefit from using the professional services of a Buyers Agent.



WHAT OUR CLIENTS SAY ABOUT HOT PROPERTY SPECIALISTS BUYERS AGENCY

"Liz, you definitely deserve 2011 REIQ Buyer's Agent of the year title. Thank you so much for everything and hope to meet you sometime soon."

"We were very happy!! Having now purchased two properties in Brisbane for us over the past couple of years, it goes without saying that I would definitely recommend Liz to anyone wanting to purchase either an investment property or principal residence. Thanks again Liz - love your work!!"

"Liz and Zoran purchased our property for us, before it even hit the internet at an unbelievable price"

"We will definitely be asking you to help us with our next purchase and we look forward to working with you on this soon!"



"WHERE IT'S ALL ABOUT THE BUYER"

Hot Property Specialists Buyers Agents

"Represent Buyers of Property... Not Sellers"

- ✓ We can buy Brand New Properties and Pre owned
- ✓ We will save YOU the buyer time
- ✓ We will save YOU the buyer, money
- ✓ We can guarantee YOU the buyer privacy
- ✓ We have over 130 variations of special contract conditions - written by our Solicitor in the buyer's favor
- ✓ We can bid at Auction for YOU, the buyer
- ✓ We have a wide range of services to suit all buyers
- ✓ Member of REBAA - also the QLD State Representative
- ✓ Member of REIQ - also awarded REIQ 2011 Buyer's Agent of the year

Attention Property Buyers!
Tired of searching for Property?

We give Buyers the competitive edge in any market, and ensure you get the right Property for the right price. Saving you money, time and stress. With a wide range of services to meet your needs.

Home of the...

